#### **Identifying Red Flags in a Job Description**

Job descriptions can often contain vague, misleading, or overly broad language that may indicate potential issues within the company. Understanding the terminology used, recognizing hidden red flags, and asking the right questions during an interview can help job seekers make informed decisions before accepting an offer.

#### **Red Flags in a Job Description**

#### 1. "Fast-paced environment"

- May indicate excessive workloads, high stress, or understaffing.
- o Ask: Can you provide an example of what a typical day looks like in this role?

#### 2. "Must be flexible" / "Willing to wear many hats"

- Could mean undefined responsibilities, lack of structure, or covering multiple roles without additional pay.
- Ask: What are the primary responsibilities of this position? How is success measured?

## 3. "Other duties as assigned"

- A broad phrase that could mean anything from occasional extra tasks to an entirely different job function.
- Ask: Can you give me examples of 'other duties' that have been assigned to past employees in this role?

# 4. "Some overtime, nights, or weekends required"

- o Could indicate poor work-life balance or an expectation of unpaid overtime.
- Ask: How often do employees work beyond their scheduled hours? Is overtime compensated?

## 5. "Competitive salary" or "Salary DOE (Depends on Experience)"

- No transparency about pay may mean they plan to offer lower compensation.
- Ask: What is the salary range for this position?

## 6. "Must be a self-starter"

- o Could mean lack of training, guidance, or managerial support.
- o Ask: What training and support will be provided in the first few months?

# 7. "Tight-knit team" or "Like a family"

 Could indicate blurred professional boundaries, excessive demands, or pressure to socialize outside work hours. Ask: Can you describe the company culture and how teams collaborate?

## 8. "Growth opportunities" without specifics

- Could indicate high turnover or limited advancement paths.
- Ask: Can you share examples of employees who have advanced from this role?

## 9. "High energy" or "Thrive under pressure"

- Might mean unrealistic expectations, high turnover, or burnout.
- o Ask: How does the company support employees in managing workload and stress?

#### 10. Lack of details on benefits

- If benefits are not mentioned, they may be minimal or nonexistent.
- Ask: What benefits are included with this role?

## Questions to Ask in an Interview About Job Responsibilities

When a job description includes vague or open-ended phrases like "other duties as assigned", consider asking:

- 1. What are some examples of tasks outside the core responsibilities that have been assigned to employees in this role?
- 2. How often do these additional duties come up?
- 3. Are there any tasks currently being handled by other roles that may transition to this position?
- 4. If new responsibilities arise, how will expectations be communicated and compensated?
- 5. How does the company ensure that additional duties do not interfere with primary job responsibilities?

For job postings that mention overtime or weekend work, ask:

- 1. How frequently is overtime required?
- 2. Is overtime voluntary or mandatory?
- 3. Is overtime compensated, and if so, how?
- 4. Are there specific peak periods that require additional hours?
- 5. How does the company support work-life balance?

## **Hidden Details in a Job Description**

Some responsibilities or conditions may not be explicitly stated in a job posting. To uncover these, consider these areas:

# 1. Workload & Expectations

- Ask: What does success look like in the first 90 days?
- o Ask: What challenges have past employees faced in this role?

## 2. Company Culture & Turnover

- o Ask: Why is this position open? Is it a new role or a replacement?
- Ask: What has employee retention been like in this department?

# 3. Career Growth & Stability

- Ask: What opportunities for advancement exist within the company?
- Ask: How does the company invest in employee development?

# 4. Training & Onboarding

- Ask: What does the onboarding and training process look like?
- o Ask: Who will I be reporting to, and what is their management style?

## 5. Work Environment

- Ask: Can you describe the team dynamic and collaboration process?
- Ask: What are the biggest priorities for this position in the first six months?

Job seekers should approach job descriptions with a critical eye, recognizing vague language and potential red flags. By asking the right questions during an interview, candidates can better understand expectations, compensation, company culture, and hidden aspects of the role. Taking the time to clarify uncertainties will help ensure that the position aligns with career goals and worklife balance needs.

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